

Service End of Life

Date: September 1, 2016

To: DryCal Customer & Distributor Base

From: Mesa Laboratories, Inc.

Subject: DC1 and DC2 Flow Calibrators



Dear Mesa Customer,

Effective January 1, 2018 - Mesa Labs will be discontinuing all calibrations, service and repairs on the DC1 and DC2 bases and cells.

Effective January 1, 2017, the service price on the DC1 and DC2 bases will increase to \$450 (Rev 2.06) or \$500 (all other revisions). In addition, the service price for the DC1 and DC2 cells will increase to \$600 or \$700 based on the cell revision level.

Mesa is encouraging DC1 and DC2 users to take advantage of Mesa's trade-in program which will be valid through April 1, 2017 in order to upgrade to a new Defender or Definer 220 prior to the discontinuation of DC1 and DC2 product service. The Defender and Definer offer a lower cost of ownership in terms of annual calibration and provide users with the most up to date features to meet flow calibration needs for personal sampling or environmental monitoring equipment.

In place of the DC1 and DC2 flow meters, Mesa Lab's offers our Defender Series of calibrators, providing fast, portable and accurate gas flow calibrators at an affordable price. The Defender series is backed by proven DryCal technology and is manufactured in a fully accredited ISO-17025 facility with 0.08% Scope of Accreditation for gas flow by NVLAP and NIST. For more information about the Defender product line and Mesa's Butler, NJ facility lab accreditations, please visit our website at drycal.mesalabs.com.

If you would like to upgrade your existing DC1 or DC2, Mesa Labs is continuing to offer our unique trade-in program valid through April 1, 2017. The program provides a \$300 credit that can be applied towards the purchase of a new Defender or Definer 220. If you are interested in this trade in-offer, please visit <http://offers.mesalabs.com/drycal-trade-in>.

Mesa appreciates your business and looks forward to serving all your flow calibration needs for years to come. If you have any questions about the discontinuation of the service of the DC1 and DC2, please feel free to contact Mesa Labs customer service team at (973) 492-8400 or via email at csbutler@mesalabs.com.

Sincerely,

The Mesa Laboratories Team